



Special Project
Fibre to the Home

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The Meadows Home Owners Association Newsletter – Special Edition

Special Project



FIBRE TO THE HOME

The concept of Fibre to the Home (FTTH) was initiated in the March 2016 (Issue 5) Newsletter.

Whilst there are many potential service providers of FTTH in the market including Vox Telecom, Telkom, MTN, XDSL, Cybersmart, and Mweb, the BOD has chosen to partner up with Vodacom due to its proactive approach and willingness to engage with the BOD.

It is important to understand that the prices are all extremely competitive and comparative. The differentiating factor has been the customer focus and service level which is ultimately what will support the FTTH product long term.

The Vodacom FTTH pricing ranges between R799 per month for a 20Mbps service to R1,799 for a 100Mbps offering (see below for more information).

The monthly service charge includes data, line rental, and customer premises equipment (CPE). Installation is free for those who subscribe to the FTTH initiative at initiation phase.

Subject to the choice in packages, there is a monthly soft data cap of between 50GB and 200GB, after which users will have an option to top up at a maximum price of R7.00 per GB should you wish to retain your existing package FTTH speed (Mbps).

It should be noted that these are not Vodacom's final FTTH prices, but rather the initial pricing structure which Vodacom has presented to the BOD as part of its fibre broadband proposal subject to user uptake.

Why Broadband Fibre?

- Enjoy speeds up to 100Mbps.
- There is a choice of multiple service plans.
- Fibre optic networks are secure, and always available.
- Talk for Less; with Vodacom Fixed Voice save up to 30% on your landline bill through Fixed Voice; Vodacom will allow you to port your existing number to our Network
- Connecting or upgrading tenants is fast compared to copper based broadband access services.
- Allows the ability to provide advanced Mobile signal coverage using the same fibre connection for Mobile users, once the home is connected.

What Does Vodacom's FTTH offer?

Vodacom's Broadband Fibre-to-the-Home offers users a wide range of services other than fast Internet access. These include:

- Ability to integrate your DSTV Explora or Apple TV and enjoy uninterrupted HD streaming.



- Stream online content including Facebook, YouTube, Instagram, emails, and gaming directly to your TV.
- Stream unlimited Vodacom educational content which is zero rated including the Educational Portal Grade 4 to 12 Syllabus.
- Home with Cloud – protect your multimedia with cloud backup and access from any Vodacom device.
- Home Monitoring – watch pets, children, and other activity from any Vodacom device using wireless IP cameras (Coming Soon).
- Home Automation – control appliances and lights while away(Coming Soon).

The table below provides an overview of the Vodacom fibre-to-the-home prices.

Vodacom fibre package	Fair usage limit (data cap)	Monthly charge
20Mbps Silver Package	50GB	R799
40Mbps Gold Package	100GB	R1,199
100Mbps Platinum Package	200GB	R1,799

All of the above Packages are subject to a soft-cap therefore when you reach your soft-cap limit, the customer will not be cut-off but rather the customers speed will be reduced to 2mbps at no additional costs subject to an evaluation of the usage over a 3 month consecutive period. should you not take up the R7.00/GB 'top-up' package. If the excessive usage levels are retained without a change in behaviour, the line speed will be further reduced to 512 kbps.

Top-up Bundles are as follows 5GB-R35; 10GB-R65; 20GB-R120; 50GB-R250

How can FTTH benefit The Meadows Estate?

- Improved security: as part of the security focus, the HOA can connect CCTV cameras over fibre (Currently only available at the gate House),
- 'House to House' calls and 'House to Gate House' or Gate House to House' calls are free,
- Vodacom will provide endpoints to enable Wi-Fi Hotspots in Communal Areas e.g. Clubhouse, Gate House,
- Increased property value. With FTTH, the estate will be 'more attractive' from a 'connectivity' perspective and as a result, the property more sellable.*
- Zero upfront investment. Vodacom will cover the cost of the fibre layout within the estate.

*All the packages include Free- Wi-Fi Enabled (CPE) Router +free installation for the residents if they sign-up whilst Vodacom is still on site doing the installation.

What is the process?

- 1 The HOA BOD is required to sign a 'non-binding MOU' to initiate the desktop feasibility study (approx. 1 week to complete),
- 2 Post the completion of the Desktop Feasibility study, the Vodacom team will come to the site and do a detailed review of the estate to understand the routing of the FTTH backbone, b) to look at how best to connect this FTTH backbone to the predefined additional security camera installation points (perimeter, key areas like clubhouse, entrance and exist, etc) and c) to the subscriber (exact spot in the house) – duration approx. 2 weeks. Before this process can start an Agreement is signed with The HOA BOD to allow the installation of the system within the Estate.
- 3 For Vodacom (or any other service provider for that matter) to install the FTTH backbone and infrastructure, there has to be a minimal attrition rate



(up take) – this threshold is 40% of the residents (there is a total of 206 units in the Estate), Vodacom can however waive this requirement for The Meadows Estate.

- 4 Once the HOA has approved and signed off the FTTH backbone design Vodacom will then commence with the signing-up individual subscribers.
- 5 The final step is the actual installation, The duration will be determined post the completion of the detailed design (see step 2 above).

Where can I find additional information?

An 'open day' for the FTTH Vodacom team has been planned for 23rd of April 2016 from 0900 to 1200 at the Clubhouse.

The FTTH Vodacom team will set up 'demo units' and have a support team to answer all your FTTH questions.



Bring your family and friends to fully understand the costing and benefits.

Additional Costs

Installation costs: R899

Note: This cost is due by the subscriber should they not take up the offer on the initial FTTH roll-out.

Fixed Voice: **R32** (Once-off setup fee) *

Security and home entertainment: Set-top box for video services; DSTV subscription for Live TV and other subscriptions of your choice, all additional home automation devices, i.e. surveillance

*Fixed Voice rates to apply

Vodacom's Broadband Fibre-to-the-Home offers users a wide range of services other than fast Internet access. These include:

VODACOM FIBRE TALK		
PRICE PLAN	MINUTES	MONTHLY SUBSCRIPTION
Talk 250	250	R129
Talk 500	500	R229
Talk 250	Unlimited	R499
VODACOM FIBRE TALK TOP UP		
Talk 100		R65
Talk 200		R120
Talk 300		R170

SUBSCRIBER FORM

Please see attached the Vodacom Subscription Form for your convenience.

